

# Update on the Issues: Practical Reality

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Central Penn Business Group on Health

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Central Penn  
Business  
Group on  
Health

*Vision*

Founded in *1984* by employers concerned about the quality and cost of Healthcare

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To provide a **forum** and a **voice** for the business community on **healthcare through collaboration** among **stakeholders**



Central Penn  
Business  
Group on  
Health

*Mission*

To **promote the continuous improvement in the quality and cost of healthcare** for our **member companies**, their **employees** and covered **dependents**



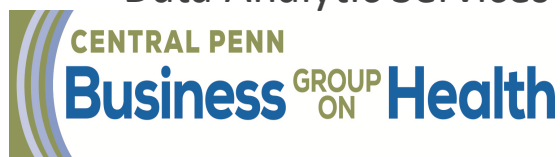
# Central Penn Business Group on Health

Region that we  
serve:

Adams, Berks,  
Cumberland, Dauphin,  
Lebanon, Lancaster and  
York Counties

## Current Membership

- 122 companies representing all stakeholders in our region;
  - Employers
  - Carriers
  - Health Systems
  - Physicians
  - TPA's
  - Brokers/Consultants
  - PBM's
  - Drug Manufacturers
  - Data Analytic Services



**FREE MARKET**  
MEDICAL ASSOCIATION  
THE PENNSYLVANIA CHAPTER

# Central Penn Business Group on Health

## 2017 – the Year of Change

- Health System Consolidation
  - UPMC enters Central Pennsylvania
    - Purchase of Susquehanna Health System, Memorial Hospital in York, Hanover Hospital, Carlisle Hospital, Lancaster Regional and Heart of Lancaster
    - Affiliation with Tower Health (Reading Hospital and the 5 CHS hospitals just purchased).
  - LG Health becomes LG Health/Penn Medicine
  - Wellspan adds Good Samaritan Hospital and Philhaven to its organization
- Independent physician practices purchased by hospital systems
  - Physicians Alliance becomes part of Penn State Hershey



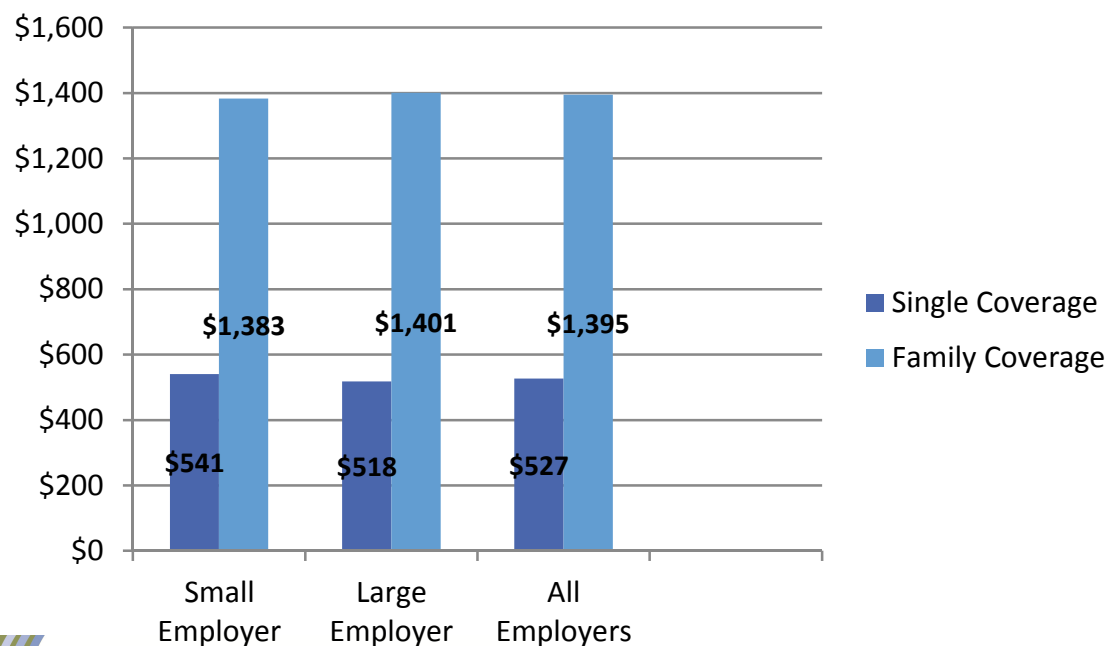
# Central Penn Business Group on Health

2017 Survey of Health  
Benefits and Policies –  
Executive Summary

What does this mean for the purchasers of  
Healthcare?

What we know today . . .

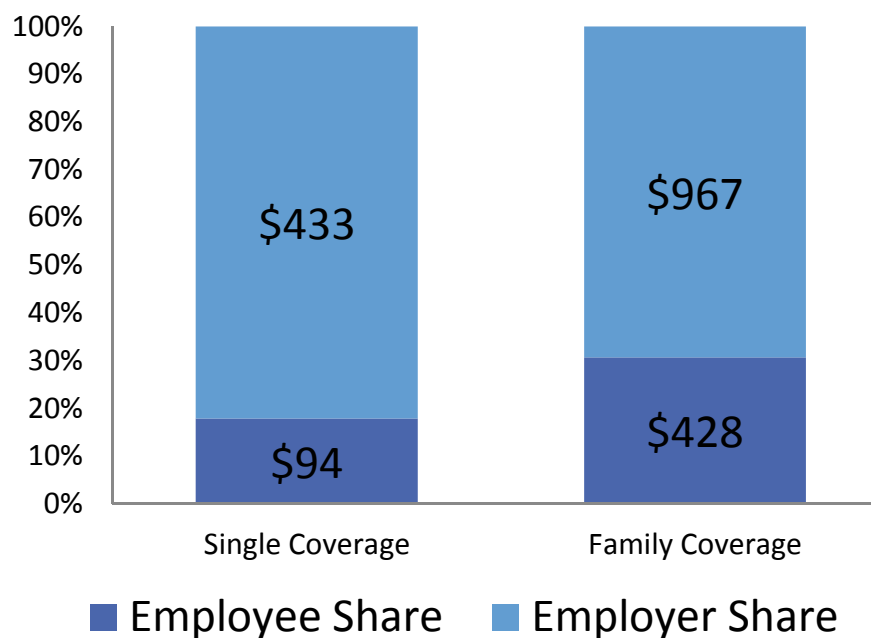
## Monthly Cost of Coverage in Central PA



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## Additional Employee Costs

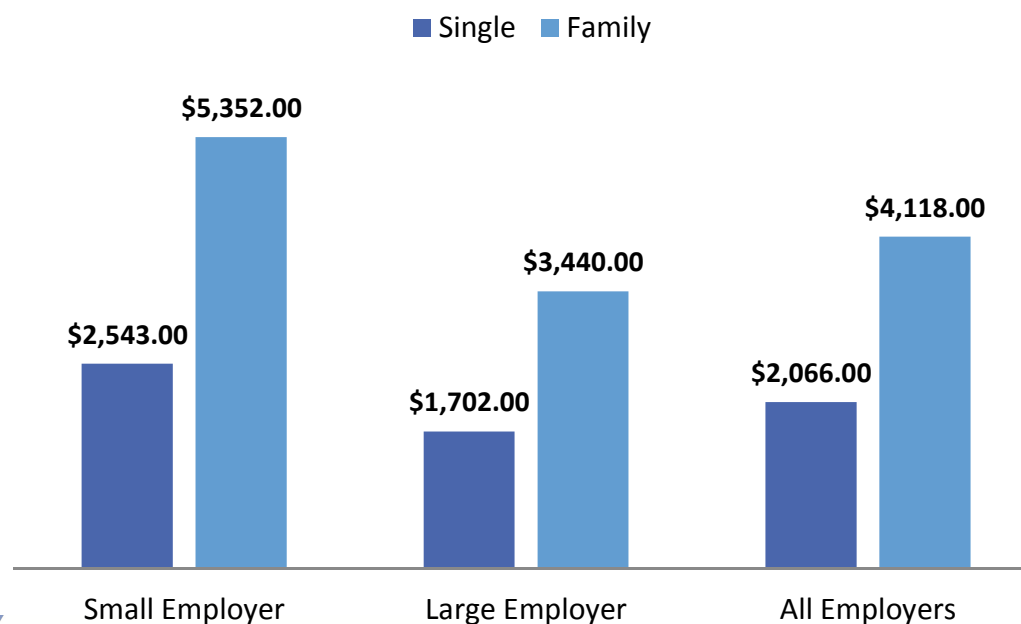


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2017 Survey of Health  
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## Additional Employee Costs

### 2017 Deductibles in Central PA





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## Additional Employee Costs

Annual of Pocket Expense without Cost Share	
Single Coverage	Family Coverage
\$5,638	\$11,265



# Central Penn Business Group on Health

What we need to find out . . .

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- How will these changes impact the plans we sponsor?
  - Costs
  - Plan Design
  - Quality of Care
- What can we do to engage our employees to not only help make sure they understand the plan they have, but also to make sure they get the services they need at a reasonable price?



# Central Penn Business Group on Health

## Coalition Initiatives:

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- Transparency
  - Understanding what things cost before going in for services
  - Understanding your options for care
- Data Analytics
  - CPBGH Partnership with Innovu
    - Employer Lens
    - Community Lens
    - Advisor Lens



Central Penn  
Business  
Group on  
Health

Join the conversation and access  
our tools and resources!

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**Support our organization by:**

- Becoming a member
- Participating in our data analytics platform
- Attending events
- and make your voice heard by participating in discussion

